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PROCUREMENT SECTION  
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CANNED FRUIT  
FCAN 2-72  
June 1972

## U.S. EXPORTS OF CANNED FRUITS AND VEGETABLES DECLINE

U.S. exports of canned fruits and vegetables continued to decline during calendar 1971. Prices of some major 1971 pack items were higher and shipments were dampened additionally by the West Coast dock strike during late 1971. Exports totaled \$71.0 million, 11 percent below 1970 and 18 percent below the 1965-69 average. Exports of canned fruits totaled \$50.3 million and canned vegetables \$20.6 million.

Smaller shipments of the major canned fruit items cut fruit exports to \$50.3 million, 11 percent below the 1970 total of \$56.8 million and the lowest level since 1968. Peach exports totaled \$17.8 million, 14 percent below 1970 and 11 percent below average. Canada and West Germany were the leading markets for peaches, even though West German purchases dropped substantially. The two countries purchased 65 percent of all shipments to foreign markets. Exports of fruit cocktail also declined to \$14.3 million and pineapple dropped to \$10.5 million. Canada was the most important market for fruit cocktail, taking a total of \$6.4 million. Fruit cocktail exports to Belgium-Luxembourg and West Germany dropped sharply. West Germany, France and Canada are the major pineapple markets.

Substantially lower European purchases of asparagus and lower Canadian purchases of tomato paste cut U.S. exports of canned vegetables to \$20.6 million. Soups, corn, canned tomatoes, asparagus and tomato paste are primary vegetable items. Canada was the major market for tomato products. Hong Kong is the leading market for soup and Europe the top market for asparagus and corn.

U. S. exports of selected canned fruits and canned vegetables,  
by value, annual 1966-71  
(In thousands of dollars)

Item	1966	1967	1968	1969	1970	1971
<b>Canned fruit:</b>						
Apricots .....	1,037	666	565	776	510	584
Baby food .....	1,833	1,858	1,963	1,944	1,538	1,698
Cherries .....	1,588	1,252	1,202	3,527	1,185	1,155
Fruit cocktail .....	24,418	20,426	18,019	19,681	18,130	14,308
Grapefruit .....	676	477	556	489	357	471
Peaches .....	21,834	15,141	12,515	24,268	20,689	17,820
Pears .....	1,283	875	895	746	1,308	1,257
Pineapple .....	14,712	10,666	9,463	9,775	10,902	10,543
Other .....	2,085	1,635	2,014	1,928	2,207	2,493
<b>Total .....</b>	<b>69,466</b>	<b>52,996</b>	<b>47,192</b>	<b>63,134</b>	<b>56,826</b>	<b>50,329</b>
<b>Canned vegetables:</b>						
Asparagus .....	9,222	5,411	4,473	3,439	2,421	1,607
Baby food .....	661	603	410	395	449	415
<b>Beans:</b>						
Baked beans, pork & beans .....	1,465	1,135	1,259	797	1,041	761
String or stringless .....	726	657	499	921	662	472
Corn .....	2,327	2,768	2,331	2,932	2,709	2,635
Peas .....	1,121	1,042	1,115	935	706	966
Soups .....	4,371	4,356	3,920	4,116	4,064	3,983
Tomatoes .....	1,414	1,161	1,067	1,805	2,442	2,342
Tomato paste and puree .....	2,468	1,900	2,122	3,145	2,325	1,576
Tomato sauce for cooking .....	300	295	309	501	824	639
Tomato juice .....	2,174	2,145	2,048	1,705	1,726	1,691
Other .....	3,050	2,866	2,935	3,240	3,444	3,540
<b>Total .....</b>	<b>29,299</b>	<b>24,339</b>	<b>22,488</b>	<b>23,931</b>	<b>22,813</b>	<b>20,627</b>

U.S. exports of canned fruits to specified countries,  
by quantity and value, 1970 and 1971

Country	Apricots		Cherries	
	1970	1971	1970	1971
	1,000 : cases : 1,000 :24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars
Canada .....	31	252	35	298
Europe:				
EC:				
Belgium-Luxembourg .....	2	15	2	16
France .....	3	26	--	--
Germany, West .....	3	31	13	113
Italy .....	1	3	(1/)	1
Netherlands .....	3	24	3	28
Total EC .....	12	99	18	158
Austria .....	1	5	1	8
Denmark .....	1	7	1	6
Finland .....	(1/)	1	1	2
Norway .....	1	14	(1/)	2
Sweden .....	4	39	2	21
Switzerland .....	4	30	3	21
United Kingdom .....	(1/)	3	(1/)	1
Other Europe .....	---	---	---	---
Total .....	23	198	26	219
Other countries .....	7	60	6	67
Grand total .....	61	510	67	584

1/ Less than 500 units.



U.S. exports of canned fruits to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Fruit cocktail		Peaches	
	1970	1971	1970	1971
	1,000 : cases : 1,000 :24/2½'s:dollars:24'2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars:24'2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars:24'2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 :24/2½'s:dollars:24'2½'s:dollars:24/2½'s:dollars
Canada .....	781	6,434	705	6,356
Europe:				
EC:				
Belgium-Luxembourg .....	259	2,059	151	1,351
France .....	13	93	7	55
Germany, West .....	370	2,363	155	1,109
Italy .....	26	188	4	32
Netherlands .....	149	965	59	442
Total EC .....	817	5,668	376	2,989
Austria .....	40	288	61	465
Denmark .....	26	175	9	67
Finland .....	24	179	29	216
Norway .....	50	349	40	293
Sweden .....	139	983	103	763
Switzerland .....	177	1,191	121	922
United Kingdom .....	165	1,266	77	616
Other Europe .....	5	35	1	12
Total Europe .....	1,443	10,134	817	6,343
Other countries:				
Japan .....	35	306	44	383
Total Other Countries.	158	1,256	141	1,226
Grand total .....	2,417	18,130	1,707	14,308

U.S. exports of canned fruits to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Pears		Baby food (fruits)	
	1970	1971	1970	1971
	1,000 : cases : 1,000 : 24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 : 24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 : 24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	1,000 : cases : 1,000 : 24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars
Canada .....	53	496	40	394
Europe:				
EC:				
Belgium-Luxembourg .....	2	15	2	16
France .....	1	3	2	9
Germany, West .....	86	412	114	362
Italy .....	---	---	(1/)	(1/)
Netherlands .....	4	28	6	37
Total EC .....	93	458	124	424
Austria .....	7	39	25	136
Denmark .....	5	27	(1/)	2
Finland .....	(1/)	1	1	6
Norway .....	1	9	(1/)	2
Sweden .....	6	46	5	34
Switzerland .....	4	9	5	13
United Kingdom .....	1	5	1	10
Other Europe .....	(1/)	2	(1/)	2
Total Europe .....	117	596	161	629
Other countries .....	24	216	24	234
Grand total .....	194	1,308	225	1,257

1/ Less than 500 units.

U.S. exports of canned fruits to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Pineapple		Grapefruit	
	1970	1971	1970	1971
	1,000 :	1,000 :	1,000 :	1,000 :
	cases : 1,000	cases : 1,000	cases : 1,000	cases : 1,000
	24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars	24/2½'s:dollars:24/2½'s:dollars:24/2½'s:dollars
Canada .....	147	1,283	136	1,078
			28	238
				40
				371
Europe:				
EC:				
Belgium-Luxembourg .....	174	1,189	84	636
				5
France .....	156	1,151	232	1,782
				---
Germany, West .....	522	3,417	490	3,401
				(1/)
Italy .....	25	187	24	188
				1
Netherlands .....	96	620	129	937
				1
				8
				---
Total EC .....	973	6,564	959	6,944
			7	46
				3
				23
Austria .....	55	393	51	381
				---
Denmark .....	13	96	10	74
				---
Finland .....	33	244	17	131
				---
Ireland .....	5	34	2	12
				---
Norway .....	22	163	13	113
				(1/)
Sweden .....	15	130	11	96
				1
Switzerland .....	91	626	33	223
				1
United Kingdom .....	74	595	88	762
				(1/)
Other Europe .....	16	134	6	52
				1
				6
				1
				4
Total Europe .....	1,297	8,979	1,190	8,788
			10	73
				5
				41
Other countries .....	82	640	81	677
				46
				7
				59
Grand total .....	1,526	10,902	1,407	10,543
			43	357
				52
				471

1/ Less than 500 units.



U.S. exports of canned vegetables to specified countries,  
by quantity and value, 1970 and 1971

Country	Asparagus			String beans		
	1970	1971	1970	1970	1971	1971
	1,000 : cases : 1,000 : 24/303s : dollars :	1,000 : cases : 1,000 : 24/303s : dollars :	1,000 : cases : 1,000 : 24/303s : dollars :	1,000 : cases : 1,000 : 24/303s : dollars :	1,000 : cases : 1,000 : 24/303s : dollars :	1,000 : cases : 1,000 : 24/303s : dollars :
Canada .....	7	36	3	34	13	43
Europe:						
EC:						
Belgium-Luxembourg .....	38	232	6	64	5	19
France .....	5	42	1	6	28	58
Germany, West .....	26	117	10	28	35	71
Italy .....	1	9	1	8	(1/)	1
Netherlands .....	11	31	4	11	5	22
Total EC .....	81	431	22	117	73	171
Austria .....	2	22	1	7	---	---
Denmark .....	57	309	51	319	(1/)	1
Finland .....	4	50	1	13	(1/)	1
Norway .....	8	70	7	63	---	---
Sweden .....	54	445	22	174	12	34
Switzerland .....	12	118	3	39	31	119
United Kingdom .....	32	348	38	420	2	7
Other Europe .....	4	31	3	17	---	1
Total Europe .....	254	1,824	148	1,169	118	333
Other countries .....	50	561	36	404	82	286
Grand total .....	311	2,421	187	1,607	213	662

1/ Less than 500 units.

U.S. exports of canned vegetables to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Corn			Peas		
	1970	1971	1970	1971	1970	1971
	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 24/303's:dollars:24/303's:dollars:24/303's:dollars
Canada .....	21	74	10	35	4	19
Europe:						
EC:						
Belgium-Luxembourg .....	9	37	9	39	---	---
France .....	42	186	35	142	---	---
Germany, West .....	48	215	35	159	---	1
Italy .....	4	16	6	24	---	---
Netherlands .....	3	11	3	12	1	2
Total EC .....	106	465	88	376	1	2
Austria .....	1	5	2	6	---	---
Denmark .....	58	241	16	69	(1/)	1
Finland .....	1	4	4	19	---	---
Ireland .....	1	5	1	6	---	---
Norway .....	4	21	3	16	---	---
Sweden .....	49	253	23	106	---	2
Switzerland .....	34	129	61	255	(1/)	1
United Kingdom .....	31	150	40	245	---	---
Other Europe .....	2	12	10	41	---	---
Total Europe .....	287	1,285	248	1,136	1	4
Other countries .....	341	1,350	356	1,464	155	683
Grand total .....	649	2,709	614	2,635	160	706

1/ Less than 500 units.

U.S. exports of canned vegetables to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Tomatoes		Tomato paste	
	1970	1971	1970	1971
	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars
Canada .....	732	2,213	692	2,219
Europe:				
EC:				
Belgium-Luxembourg .....	---	---	---	---
France .....	---	---	---	---
Germany, West .....	---	---	---	---
Italy .....	---	---	---	---
Netherlands .....	---	---	---	---
Total EC .....	---	---	---	---
Austria .....	---	---	---	---
Denmark .....	---	---	---	---
Finland .....	---	---	---	---
Ireland .....	---	---	---	---
Norway .....	---	---	---	---
Sweden .....	---	---	---	---
Switzerland .....	---	---	---	---
United Kingdom .....	---	---	---	---
Other Europe .....	---	---	---	---
Total Europe .....	3	12	2	11
Other countries .....	63	217	30	112
Grand total .....	798	2,442	724	2,342

1/ Less than 50 units.

U.S. exports of canned vegetables to specified countries,  
by quantity and value, 1970 and 1971--Continued

Country	Soup		Baby food (vegetables)	
	1970	1971	1970	1971
	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars	1,000 : cases : 1,000 : 24/303's:dollars:24/303's:dollars:24/303's:dollars
Canada .....	25	24	247	1
Europe:				
EC:				
Belgium-Luxembourg .....	(1/)	(1/)	2	2
France .....	1	---	---	(1/)
Germany, West .....	(1/)	(1/)	1	---
Italy .....	1	1	6	1
Netherlands .....	1	7	5	---
Total EC .....	3	17	14	(1/)
Denmark .....	1	6	14	---
Sweden .....	1	5	3	17
Switzerland .....	1	6	4	28
United Kingdom .....	18	89	100	---
Other Europe .....	1	7	3	30
Total Europe .....	25	130	138	78
Other Countries:				
Hong Kong .....	117	664	125	714
Nansel - Nanpo Islands ...	88	471	84	456
Japan .....	104	461	110	477
Mexico .....	110	458	105	443
Total other countries.	706	3,612	702	3,598
Grand total .....	756	4,064	747	3,983

1/ Less than 500 units.



U.S. exports of selected fruits, nuts, vegetables, and related products  
by value, annual 1966-71  
(In thousands of dollars)

Item	1966	1967	1968	1969	1970	1971
<b>Fruits:</b>						
Fresh, including melons .....	155,753	161,191	132,799	161,219	164,347	180,771
Dried and dates .....	49,474	50,210	47,609	50,510	52,187	53,386
Canned .....	69,466	52,996	47,192	63,134	56,826	50,329
Juices .....	33,788	40,883	43,921	44,763	57,226	62,316
Other fruits and preparations (including citrus oils) .....	11,462	9,707	11,389	13,431	12,883	13,255
<b>Total .....</b>	<b>319,943</b>	<b>314,987</b>	<b>282,910</b>	<b>333,057</b>	<b>343,469</b>	<b>360,057</b>
<b>Nuts (excluding peanuts):</b>						
<b>Total .....</b>	<b>22,951</b>	<b>24,929</b>	<b>23,954</b>	<b>40,557</b>	<b>65,811</b>	<b>74,888</b>
<b>Vegetables:</b>						
Fresh .....	64,814	62,943	68,726	66,084	63,560	74,224
Canned .....	29,299	24,339	22,488	23,931	22,813	20,627
Other vegetables and preparations:	32,480	33,410	37,344	38,014	41,030	37,894
<b>Total .....</b>	<b>126,593</b>	<b>120,692</b>	<b>128,558</b>	<b>128,029</b>	<b>127,403</b>	<b>132,745</b>
<b>Grand total .....</b>	<b>469,487</b>	<b>460,608</b>	<b>435,422</b>	<b>501,643</b>	<b>536,683</b>	<b>567,690</b>



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